



## FY 2024 Results

# Delivering

Outstanding performance

27<sup>th</sup> February 2025

# Welcome

## Agenda

### Business highlights

**Arnaud Pieton**  
Chief Executive Officer

### Financial highlights

**Bruno Vibert**  
Chief Financial Officer

### Outlook

**Arnaud Pieton**  
Chief Executive Officer

## Today's speakers



**Arnaud Pieton**  
Chief Executive Officer



**Bruno Vibert**  
Chief Financial Officer

# Disclaimer

This presentation contains forward-looking statements that reflect Technip Energies' (the "Company") intentions, beliefs or current expectations and projections about the Company's future results of operations, anticipated revenues, earnings, cashflows, financial condition, liquidity, performance, prospects, anticipated growth, strategies and opportunities and the markets in which the Company operates. Forward-looking statements are often identified by the words "believe", "expect", "anticipate", "plan", "intend", "foresee", "should", "would", "could", "may", "estimate", "outlook", and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on the Company's current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on the Company. While the Company believes that these forward-looking statements are reasonable as and

when made, there can be no assurance that future developments affecting the Company will be those that the Company anticipates.

All of the Company's forward-looking statements involve risks and uncertainties, some of which are significant or beyond the Company's control, and assumptions that could cause actual results to differ materially from the Company's historical experience and the Company's present expectations or projections. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements.

For information regarding known material factors that could cause actual results to differ from projected results, please see the Company's risk factors set forth in the Company's 2023 Annual Financial Report filed on March 8, 2024, and in the

Company's 2024 Half-Year Report filed on August 1, 2024, with the Dutch Autoriteit Financiële Markten (AFM) and the French Autorité des Marchés Financiers (AMF) which include a discussion of factors that could affect the Company's future performance and the markets in which the Company operates.

Forward-looking statements involve inherent risks and uncertainties and speak only as of the date they are made. The Company undertakes no duty to and will not necessarily update any of the forward-looking statements in light of new information or future events, except to the extent required by applicable law.

# Technology & Engineering powerhouse leading in energy & decarbonization infrastructure

## LEADER

Energy & decarbonization

## SAFETY

The reference company

## PIONEER

The industry benchmark

## BUSINESS EXPANSION

Offerings, clients & markets

## VALUE CREATION

For all stakeholders

## PEOPLE GROWTH

17,000+ global talents

## 2028 Financial framework<sup>1</sup>

## REVENUE

>€8.6bn

## EBITDA

>€800m

## FREE CASH FLOW CONVERSION<sup>2</sup>

70 – 85%

# Complementary business models

## OFFERINGS

### TECHNOLOGY

- Licensing
- PDP<sup>1</sup>
- Integrated technology in products & projects

### PRODUCTS

- Loading arms
- Proprietary equipment
- Plant-as-a-Product & Modules

### SERVICES

- Consulting
- Engineering studies & FEED
- EPCm<sup>2</sup>
- PMC<sup>3</sup>

### PROJECT DELIVERY

- Engineering, Procurement & Construction
- Engineering & Procurement
- Engineering, Procurement & Fabrication

### ADJACENT BUSINESS MODELS

- Build Own Operate (Transfer)
- (Co-) Developer
- Equity stake

**Reju.**

## BUSINESS CYCLE

**SHORT (6-30 MONTHS)**

**MEDIUM (3-8 YEARS)**

**LONG**

## ATTRIBUTES

- Accretive margins
- Higher growth
- Pull-through to Project Delivery

- High, predictable cash generation
- Negative capital employed
- Diversified & de-risked<sup>4</sup>

- Long-term value capture
- High recurring EBITDA
- Attractive ROE<sup>5</sup>

<sup>1</sup> Process design package

<sup>2</sup> Engineering & procurement services and construction management

<sup>3</sup> Project management consultancy

<sup>4</sup> Actively managed mix of projects (size, clients, geographies) and contracts (lump sum turnkey, reimbursable, open-book, convertible)

<sup>5</sup> Return-on-Equity

# CMD highlights: T.EN a company in motion



**OUR MARKET  
OPPORTUNITY SET  
IS GROWING**



**LARGE & DIVERSIFIED  
COMMERCIAL  
PIPELINE**



**2025 FINANCIAL  
GUIDANCE & 2028  
FRAMEWORK**



**ROBUST BALANCE  
SHEET AND CASH  
GENERATION**



**DISCIPLINED  
CAPITAL  
ALLOCATION**

**Ready to thrive in any energy scenario**

SECTION 1

# Business Highlights

**ARNAUD PIETON**  
CHIEF EXECUTIVE OFFICER

# FY 2024 – Key highlights

## REVENUE

€6.9bn

+14% Y/Y

## RECURRING EBITDA

€608m

+13% Y/Y

## BACKLOG

€19.6bn

+24% Y/Y

## PROPOSED DIVIDEND<sup>1</sup>

€0.85/sh

+49% Y/Y

## Outstanding financial performance

- Highest ever EBITDA / EBIT / EPS
- Strong platform to deliver 2025 guidance

## Excellent commercial success

- €10bn+ orders; record backlog of €19.6bn
- Q4 awards: NZT and Suriname topsides

## Improving shareholder returns

- Proposed dividend<sup>1</sup>: substantial Y/Y growth
- Share buyback: €100m program completed

# Key Q4 2024 operational highlights

## Project Delivery



Tortue FPSO

### Gas & LNG

**NFE:** The piping erection activities are nearly complete for the first train and the main utilities are being commissioned.

**Tortue FPSO:** Ready for start-up milestone achieved.



Assiut Complex

### Downstream

**Assiut Hydrocracking Complex:** Piping prefabrication substantially complete; > 82% overall project progress.

**Midor Refinery expansion:** Provisional acceptance certificate received.

## TPS



INEOS Project ONE

### Ethylene

**INEOS Project ONE:** Successful load-out from yard in Thailand, which celebrated 10.5 million work-hours without a LTI<sup>1</sup>.



AM Green Project

### Green molecules

**AM Green Kakinada Project - Rely:** Started mobilization of site construction team on EPsCm<sup>2</sup> basis.

# €10bn of orders diversified by market and geography

## 2024 Order intake

### Project Delivery

€7.8bn

Book-to-Bill, TTM<sup>1</sup>: 1.6

Leveraging leadership in **LNG, modularization** and **carbon capture**

## Key awards in 2024

### Market

### Project & Geography

Low-carbon LNG

*Ruwais, UAE  
Marsa, Oman*

CCS

*Net Zero Teesside  
Power project (NZT), UK*

Offshore

*GrandMorgu FPSO  
topsides, Suriname*

### TPS

€2.2bn

Book-to-Bill, TTM<sup>1</sup>: 1.1

Securing **technology and proprietary equipment** awards on pioneering projects

CCS

*Proprietary equipment  
for NZT project, UK*

Ethylene

*Low-CO<sub>2</sub> cracking  
furnace, USA*

Green Ammonia

*AM Green project,  
India*

Blue Hydrogen

*H2Teesside, UK*

# Sustainability: 2024 achievements at a glance

## DRIVING LASTING CHANGE



### PEOPLE

**32%**

Women in permanent workforce

**27**

Learning hours per employee

**29,000+**

Volunteering hours



### CLIMATE & ENVIRONMENT

**41%**

Reduction in scope 1 & 2 GHG emissions vs 2021

**90+**

CCUS<sup>1</sup> studies for our clients

**Zero**

Projects in IUCN<sup>2</sup> biodiversity management categories I & II



### TRUST

**2<sup>nd</sup>**

ESG Supplier Council: with 30 major suppliers

### Human Rights

Hosting of Building Responsibly bi-annual meeting

## SOLID PROGRESSION IN RATINGS

**MSCI** 

Confirming leadership - AAA rating maintained

**ecovadis**

**Platinum Medal** - Top 1% in our industry group

 **SUSTAINALYTICS**  
a Morningstar company

Rating improved to **top 6%** in our industry group

**ISS ESG** 

**Prime Score**

**S&P Global**

Rating improved to **top 5%** within our industry group

SECTION 2

# Financial Highlights

**BRUNO VIBERT**  
CHIEF FINANCIAL OFFICER

# Outstanding FY 2024 performance

## REVENUE

€6.9bn

+14% Y/Y

## RECURRING EBIT

€496m

+11% Y/Y

## EARNINGS PER SHARE

€2.16

+33% Y/Y

## ORDER INTAKE

€10.0bn

1.5 Book-to-Bill, TTM<sup>1</sup>

## BACKLOG

€19.6bn

+24% Y/Y

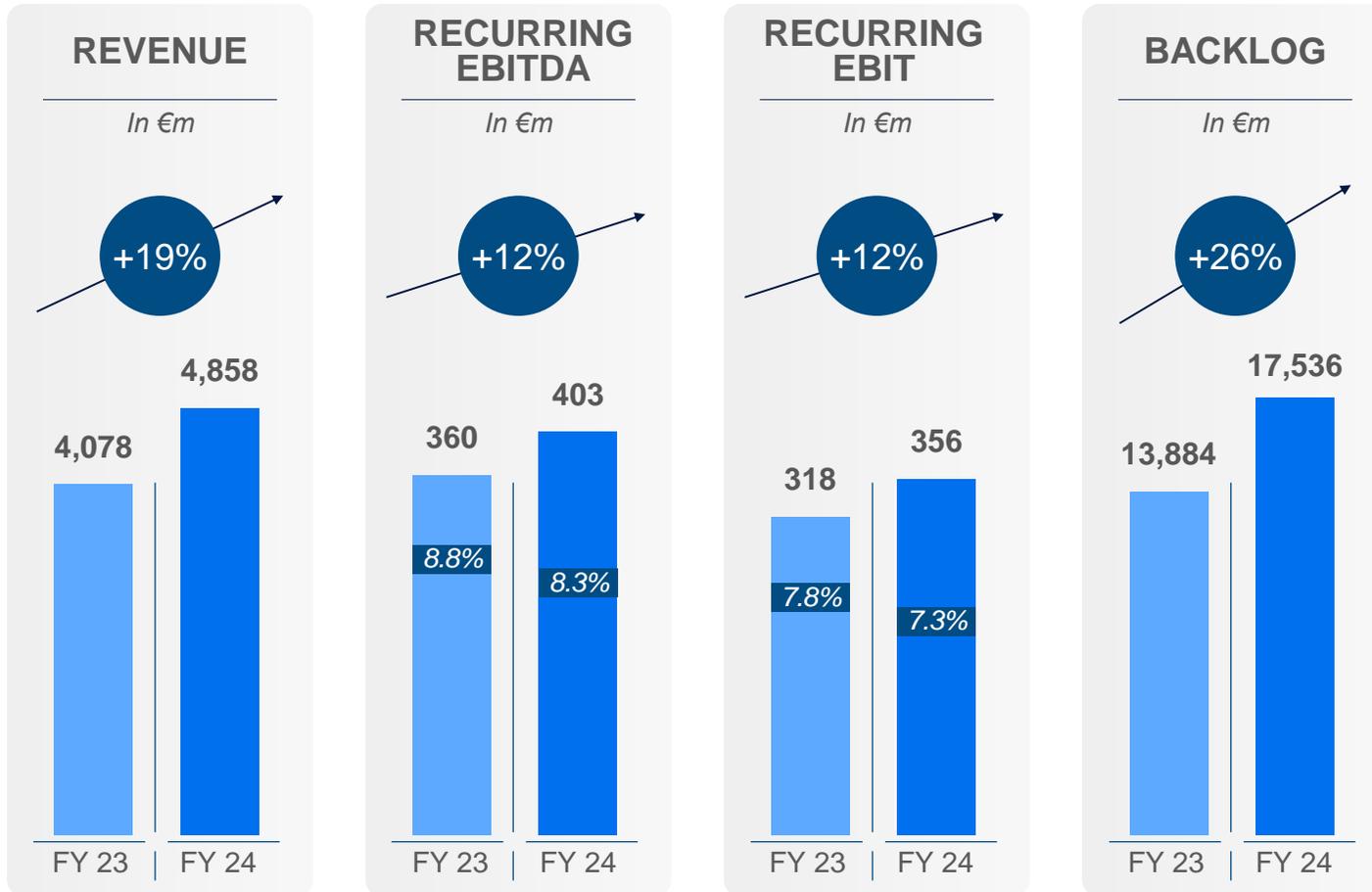
## GROSS CASH

€4.1bn

+14% Y/Y

# Segment performance: Project Delivery

Project delivery supported by buoyant LNG market



**Revenue:** Driven by an increasing contribution from Qatar LNG projects, as well as higher activity in offshore.

**Recurring EBITDA / EBIT %:** Resilient despite portfolio re-balancing and increased mix of early-phase projects.

**Backlog:** Significant growth Y/Y owing to major awards in decarbonized power generation, low-carbon LNG, and offshore.

**Book-to-Bill**  
**1.6** (TTM<sup>1</sup>)  
**1.8** (2-yr)

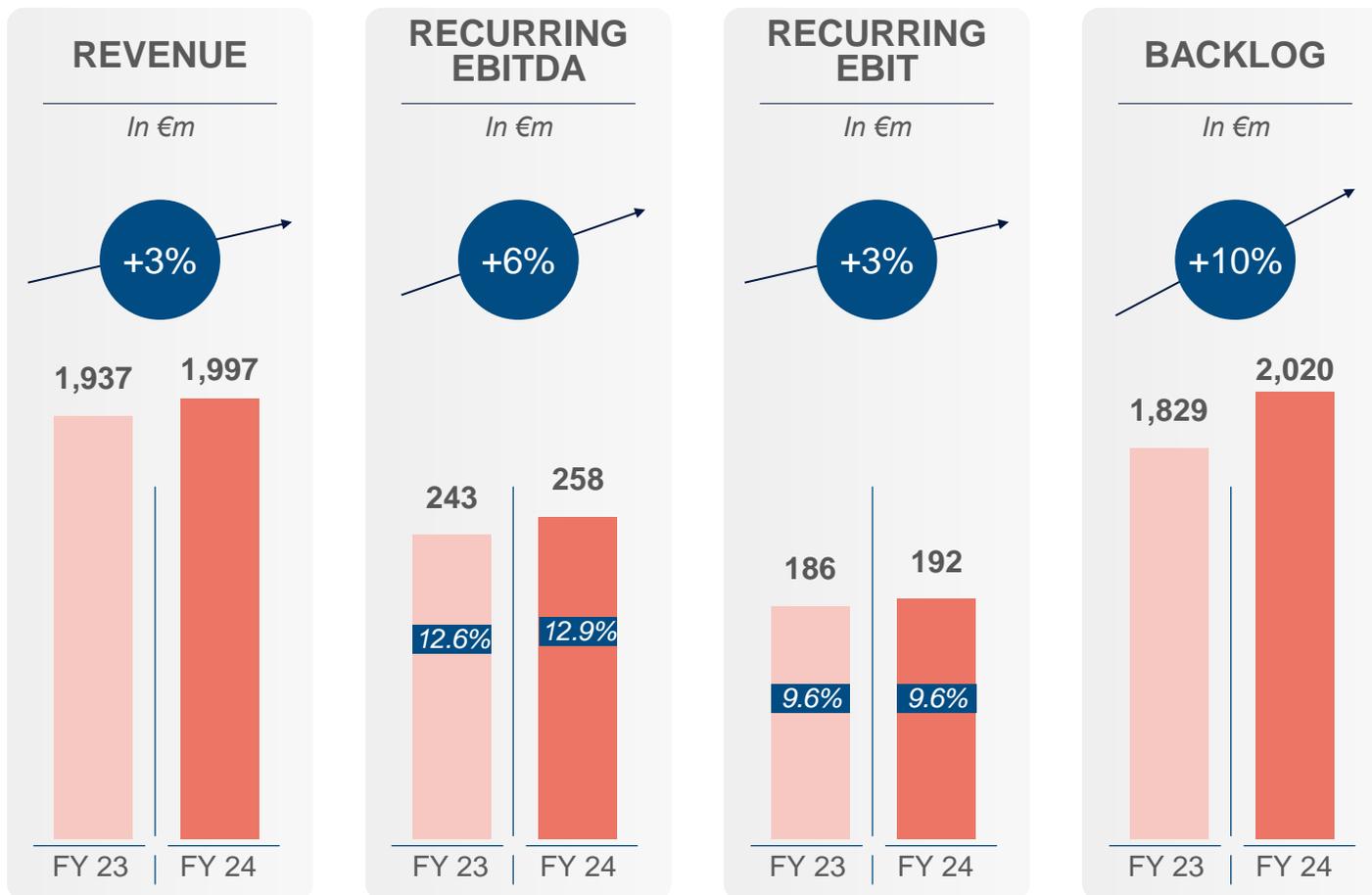
Margin %



Financial information is presented under adjusted IFRS (see Appendix 8.0 of FY 2024 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in appendices.  
<sup>1</sup> Trailing 12 months.

# Segment performance: Technology, Products & Services

Building momentum with strong finish to 2024



**Revenue:** Growth driven by renewable fuels services, PMC, and a higher volume of smaller projects / studies.

**Recurring EBITDA / EBIT %:** Mix benefit and services performance improvement drive EBITDA % growth. EBIT % stable; higher D&A (capex increase, IFRS 16).

**Backlog:** Growth benefiting from proprietary equipment supply for NZT Power project, plus strong momentum for services and studies.

Book-to-Bill  
**1.1** (TTM<sup>1</sup>)

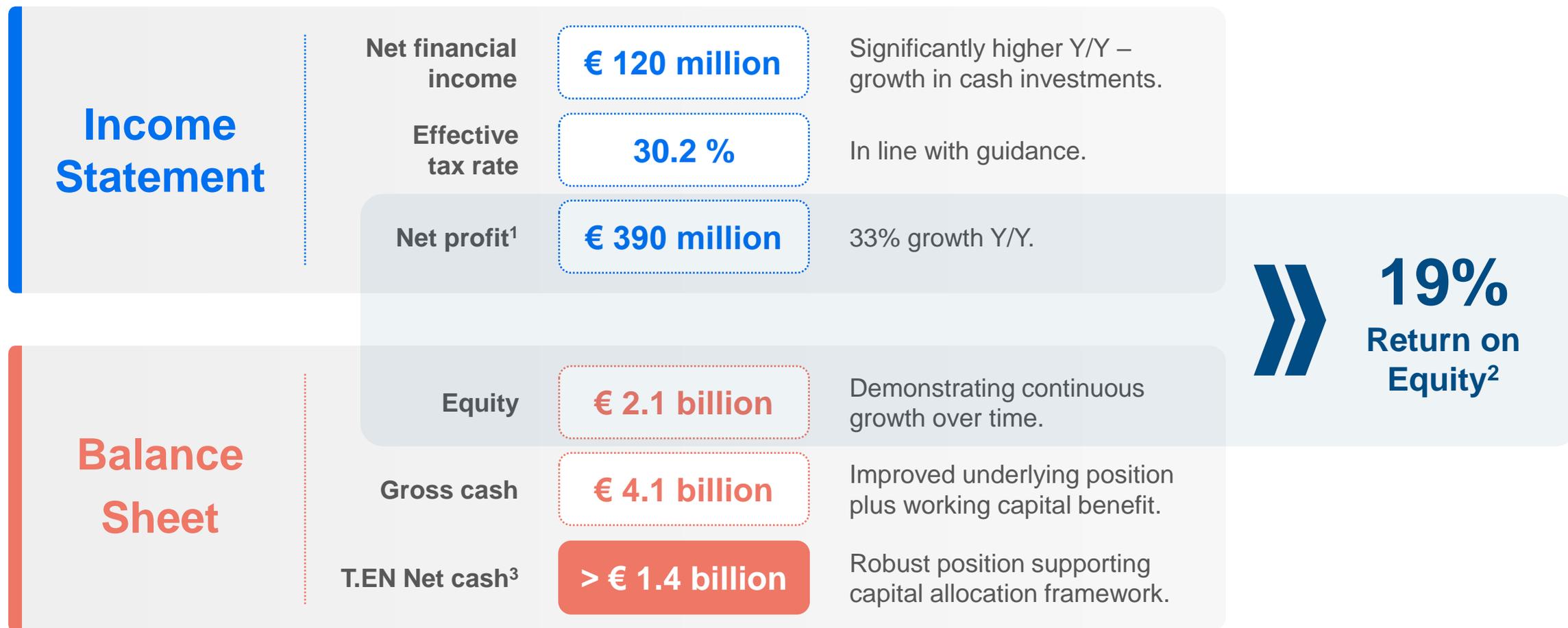
Margin %



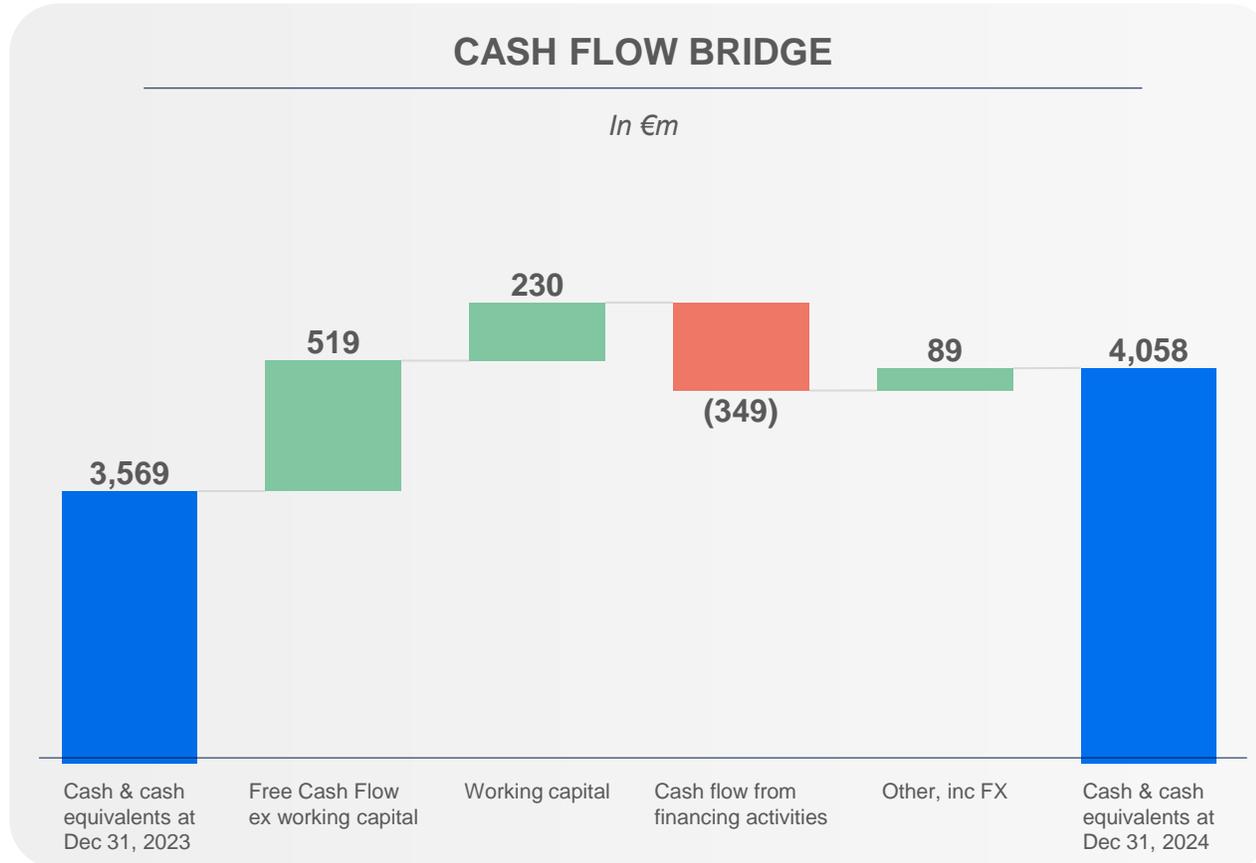
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<sup>1</sup> Trailing 12 months.

# Other key metrics and balance sheet

Solid net income supporting high return on equity



# Consistent strength in free cash flow generation



- **Operating cash flow:** €834m; Free cash flow<sup>1</sup>: €748m, after €230m inflow from working capital and provisions.
  - ✓ **Free cash flow**, excluding working capital impact: €519m.
  - ✓ **Free cash conversion** from Adj. Rec. EBITDA / EBIT: 85% / 105%.
  - ✓ **Capex:** €86m (2023: €49m).
- **2021 – 2024 working capital, cumulative:** €192m inflow.
- **Cash flows from financing activities:**
  - ✓ €102m dividends paid in Q2 2024.
  - ✓ €100m of share buyback.
  - ✓ €72m lease liability payments.

# Confirmed group 2025 guidance and 2028 framework

## 2025 GUIDANCE

	Project Delivery	Technology, Products & Services
Revenue	€5.0 - 5.4bn	€2.0 - 2.2bn
EBITDA % <sup>1</sup>	~8%	~13.5%

Effective tax rate <sup>2</sup>	Corporate costs	R&D Spend
26% - 30%	€50 – 60m	~€70m

Adjacent business model investment<sup>3</sup>  
**<€50m**

## 2028 FRAMEWORK

	Project Delivery	Technology, Products & Services
Revenue	>€6.0bn	>€2.6bn
EBITDA % <sup>1</sup>	~8.5%	~14.5%

Effective tax rate <sup>2</sup>	Corporate costs	R&D Spend
26% - 30%	~€60m	~1% of revenues

Adjacent business model investment<sup>3</sup>  
**Subject to investment decisions**

Financial information is presented under adjusted IFRS

<sup>1</sup> Depreciation and Amortization component of EBITDA estimated at ~100 basis points of Project Delivery margin, and ~350 basis points of TPS margin

<sup>2</sup> Subject to fiscal regime changes in key jurisdictions

<sup>3</sup> As part of its capital allocation framework for long-term value creation, the Company may invest in adjacent business models including Build Own Operate (BOO) and co-development. Since Q3 2024, these investment costs are recorded as non-recurring items.

# Prioritizing shareholder returns and strategic investments

## ROBUST ORGANIC FCF GENERATION

**€2.2 - 2.6bn**

2024 – 2028E CUMULATIVE<sup>1</sup>

providing capital  
allocation flexibility



## PRIORITIES

### #1 Dividend

Minimum 25% - 35% of FCF<sup>2</sup>

Growth aligned to earnings trajectory

### #2 Value accretive investments

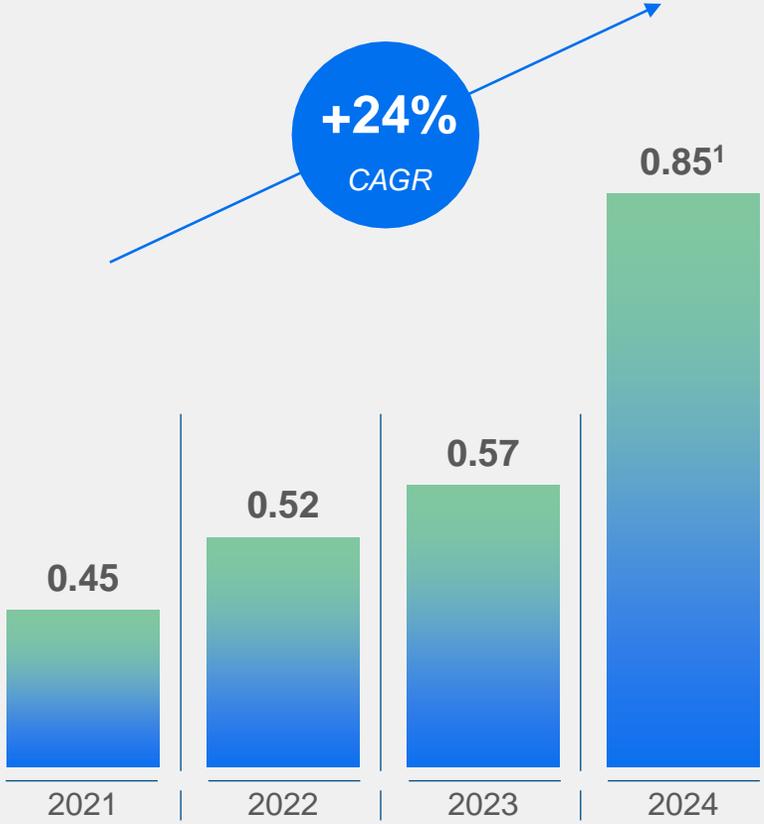
M&A

Adjacent business models

**Reju.**

# Attractive shareholder returns

## T.EN dividend evolution



## Shareholder Returns

<b>SUBSTANTIAL EPS GROWTH</b>	<b>+88%</b> 2024 vs 2020	Robust operational and financial performance
<b>ATTRACTIVE DIVIDEND GROWTH</b>	<b>+89%</b> 2024 vs 2021	A growing sustainable dividend, opportunistic buyback
<b>HIGH RETURN ON INVESTED CAPITAL</b>	<b>12%</b> 2024	Excellence in execution with asset light business model

**143%**

**TOTAL SHAREHOLDER RETURN SINCE COMPANY INCEPTION<sup>2</sup>**



<sup>1</sup> Subject to approval at the Annual General Meeting on May 6, 2025.  
<sup>2</sup> TSR calculated from the average first 10 days of trading in TE security from February 16, 2021 to December 31, 2024, considering reinvested dividends and the portion of the 2024 share buyback program used to reduce the Company's share capital through the cancellation of treasury shares.

SECTION 3

# Outlook

**ARNAUD PIETON**  
CHIEF EXECUTIVE OFFICER

# A view from T.EN – market trends and key observations

## Key macro trends

Long-term global energy demand growth

AI & datacenters growth

Dynamic geopolitical situation and policy decisions

Resilient customer spending

Robust demand for power generation, natural gas & chemicals

Decarbonization & waste management investment / policies

## T.EN's take

### ENERGY

Re-acceleration of **LNG** project FIDs

Decarbonized power

### ENERGY DERIVATIVES

**Chemicals – signs of recovery**; greenfield plus modernization of existing assets

### DECARBONIZATION

**Blue molecules & carbon capture**: low CO<sub>2</sub> intensity

**Sustainable fuels**: maturing SAF pathways

### CIRCULARITY

Technology maturity for advanced chemical recycling, including **textile-to-textile (rPET)**

NEED FOR MORE ENERGY & CHEMICALS

WITH LESS EMISSIONS AND WASTE



# Delivering

## FY 2024 Key takeaways

### Outstanding 2024

#### Robust earnings and FCF

- EPS + 33% Y/Y
- FCF: >€500m

#### Backlog reaches ~€20bn

- Excellent, multi-year visibility
- Underpins earnings trajectory

### Positive outlook

#### Attractive opportunity set

- Positioned for sizable prospects in 2025 / 26

#### Complementary growth engines

- High demand for TPS and Project Delivery

### Strong shareholder returns

#### Growing dividends

- Proposed €0.85/share
- 49% increase Y/Y

#### 1-year total shareholder return

- 27% for FY 2024



FY 2024 Results

**Q&A**

27<sup>th</sup> February 2025

# Appendix

27<sup>th</sup> February 2025

# CMD highlights: T.EN a company in motion



## OUR MARKET OPPORTUNITY SET IS GROWING

€40bn in 2024 to €100bn+ by 2030<sup>1</sup>

Traditional markets<sup>1</sup>: GDP+ growth through 2040

New markets<sup>2</sup>: Double-digit CAGR growth



## LARGE & DIVERSIFIED COMMERCIAL<sup>3</sup> PIPELINE

€75bn+ pipeline

No single geography represents >30% of total

Decarbonization accounts for 28%



## 2025 FINANCIAL GUIDANCE & 2028 FRAMEWORK

Revenue / EBITDA margin

### 2025 Guidance

PD: €5.0–5.4bn / ~8%  
TPS: €2.0–2.2bn / ~13.5%

### 2028 Framework

PD: >€6.0bn / ~8.5%  
TPS: >€2.6bn / ~14.5%



## ROBUST BALANCE SHEET & CASH GENERATION

T.EN net cash<sup>4</sup> >€1.4bn

70% - 85% EBITDA-to-free cash flow conversion

2024 – 2028 cumulative FCF: €2.2 – 2.6bn.



## DISCIPLINED CAPITAL ALLOCATION

Sustained growth in dividend (min. 25%-35% of FCF)

Value accretive M&A: TPS-led

Investment into adjacent business models

<sup>1</sup> Technip Energies Serviceable addressable market

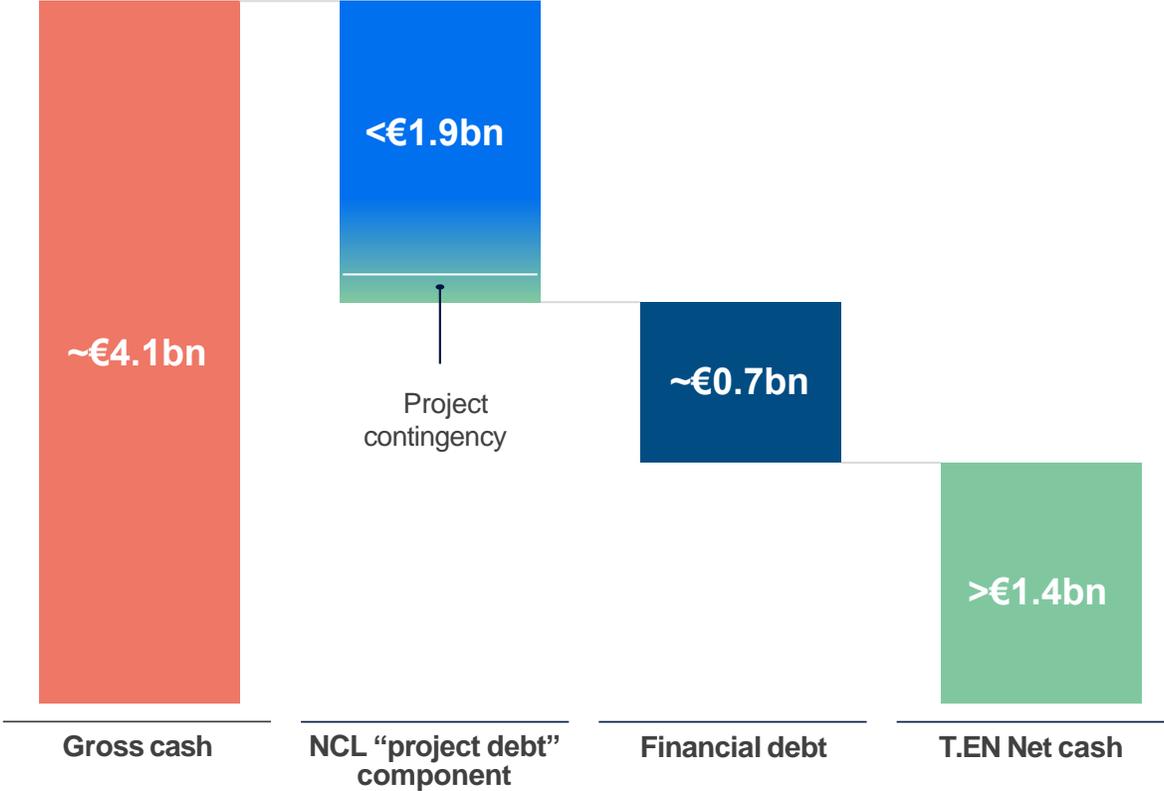
<sup>2</sup> Traditional markets: LNG and ethylene // New markets: carbon capture, Blue H<sub>2</sub> & NH<sub>3</sub>, Green H<sub>2</sub> & NH<sub>3</sub>, SAF, Circularity

<sup>3</sup> Commercial pipeline through end-2026

<sup>4</sup> T.EN net cash is adjusted for project-associated cash

# T.EN's net cash assessment: over €1.4 billion

Bridging gross cash to net cash; a limited portion of NCL represents future cash outflow

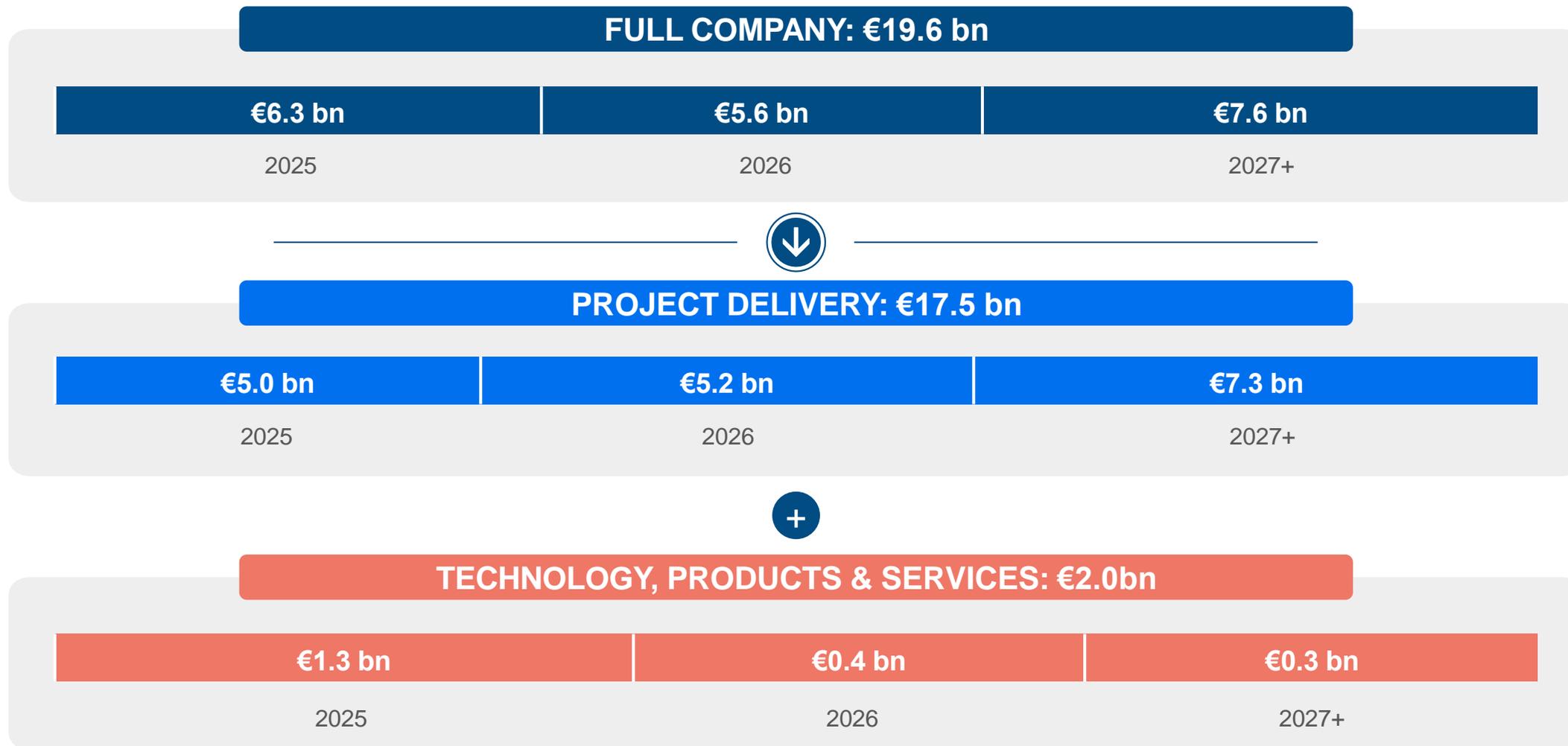


## T.EN'S CALCULATION OF NET CASH

- 1 Gross cash
- 2 NCL "project debt" i.e. estimated project costs + contingency in full
- 3 Financial debt

1 (-) 2 (-) 3 = T.EN Net Cash

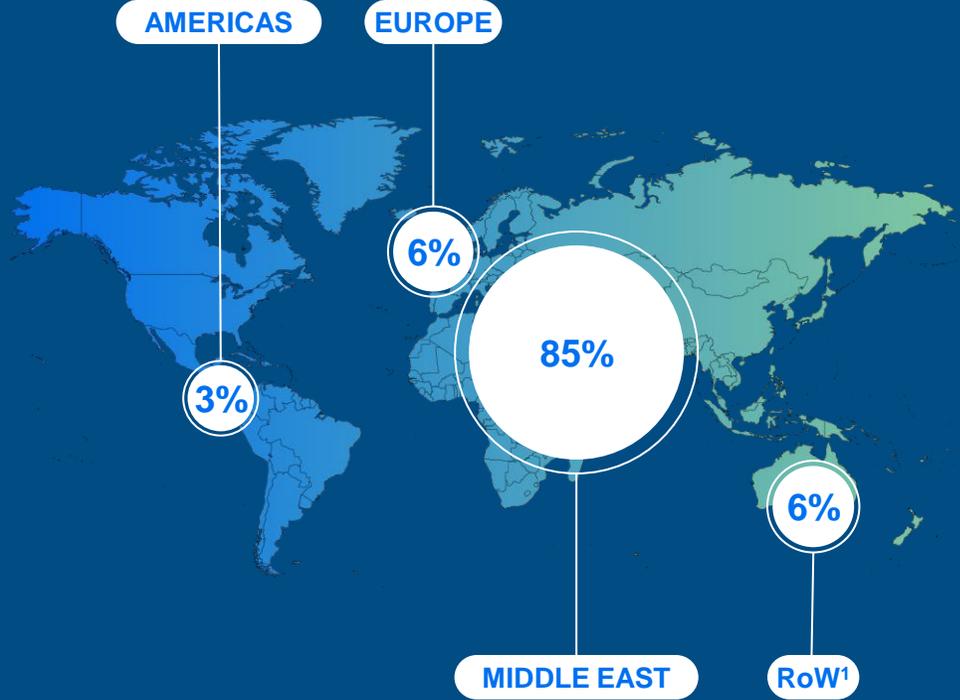
# Backlog schedule



# A geographically diversified 2024 order intake

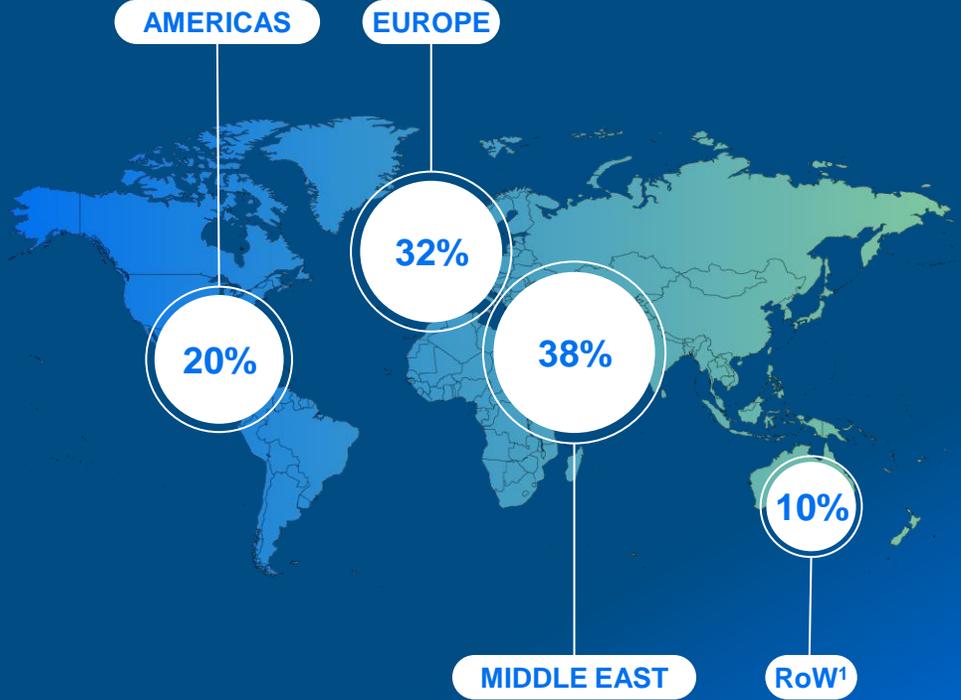
## ORDER INTAKE IN 2023 BY GEOGRAPHY

Order intake value: €10bn (PD: 83% / TPS: 17%)



## ORDER INTAKE IN 2024 BY GEOGRAPHY

Order intake value: €10bn (PD: 78% / TPS: 22%)



<sup>1</sup> Rest of the World

# T.EN secures a world first in carbon capture



## Net Zero Teesside Power project, UK

Major<sup>1</sup> EPC contract for first-of-a-kind gas-fired power station fully integrated with carbon capture and storage

Bespoke Canopy by T.EN™ solution, powered by Shell's CANSOLV CO<sub>2</sub> Capture System

Hybrid contract structure; UK construction on reimbursable model

Order intake for Project Delivery and TPS

**2 Mtpa**  
CO<sub>2</sub> captured & stored

**>3,000**  
UK jobs<sup>2</sup>

T.EN is leader of a consortium with **GE Vernova** and construction partner **Balfour Beatty** – with the support of technology partner **Shell Catalysts & Technologies**



GE VERNOVA



**Balfour Beatty**



Shell Catalysts & Technologies



<sup>1</sup> A "major" award for Technip Energies is a contract award representing above €1 billion of revenue.  
<sup>2</sup> Includes T.EN's scope for NZT Power and NEP Teesside Carbon Capture Pipeline  
 Source: statistics independently compiled on behalf of Net Zero Teesside Power project using a widely recognized methodology.

# Other Q4 highlights: major award and technology development

## GrandMorgu FPSO, Suriname

Major<sup>1</sup> EPC contract for topsides

In JV with **SBM Offshore**

T.EN scope: **engineering** and **module fabrication** for the topsides

Designed to **minimize greenhouse gas emissions** (e.g. zero flaring, all-electric drive)



Reinforcing leadership in energy infrastructure modularization

## Partnership technology development



Exclusive global alliance for CO<sub>2</sub> capture



Shell Catalysts & Technologies



DOE commits \$200 million in federal funding to initiate Phase 1 of project *SECURE*



Collaboration to advance **plastics circularity**



NESTE



Collaboration to advance **waste-to-sustainable fuels and circular chemicals technology**



Enerkem

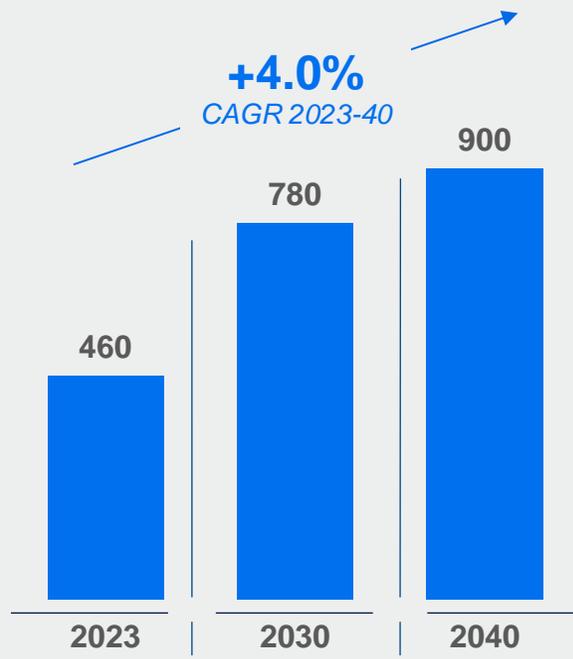


Enhancing position in promising markets through technology and ecosystem development

# LNG - a supply-led market with growth through 2040

## Long-term market growth...

LNG total addressable market<sup>1</sup>  
(in Mtpa)



Source: T.EN estimates

## ... Bolstered by favorable trends

### Regulation

- > US moratorium lifting
- > Regional energy policies support **gas displacing coal** in energy mix
- > Sanctions and global gas flows

### Market

- > **Energy access and security** e.g. substantial growth forecast in India<sup>2</sup>
- > **Decarbonization** – low-to-zero carbon plants
- > **New demand: AI & data-centers, bunkering**

## T.EN positioning

**~40%**

T.EN market share<sup>3</sup>

### T.EN differentiation

- > Mid-to-large scale, modularization, FLNG
- > Innovative **productized solution** (e.g. SnapLNG<sup>TM</sup>)
- > **Decarbonization** solutions<sup>4</sup>

### LNG commercial pipeline

**€30 bn+**

T.EN LNG  
pipeline value

- > Middle-East
- > Americas
- > East-Africa

<sup>1</sup> Installed capacity

<sup>2</sup> A near-60% rise in natural gas demand by 2030; Source: IEA, India Gas Market Report: Outlook to 2030

<sup>3</sup> For LNG projects in construction

<sup>4</sup> CO<sub>2</sub> capture, electrification, energy efficiency

# Adjusted statements of income – FY 2024

	Project Delivery		Technology, Products & Services		Corporate/non allocable		Total	
	FY 24	FY 23	FY 24	FY 23	FY 24	FY 23	FY 24	FY 23
<i>(In € millions)</i>								
<b>Adjusted revenue</b>	4,857.5	4,078.2	1,997.3	1,936.5	—	—	6,854.8	6,014.7
<b>Adjusted recurring EBIT</b>	356.1	318.1	192.0	186.3	(52.4)	(59.3)	495.8	445.1
Non-recurring items (transaction & one-off costs)	(9.6)	(2.5)	(12.8)	(2.3)	(7.6)	(40.2)	(30.0)	(45.0)
<b>EBIT</b>	<b>346.6</b>	<b>315.6</b>	<b>179.2</b>	<b>184.0</b>	<b>(59.9)</b>	<b>(99.5)</b>	<b>465.9</b>	<b>400.1</b>
Financial income							155.8	128.1
Financial expense							(35.5)	(41.9)
<b>Profit (loss) before income tax</b>							<b>586.1</b>	<b>486.3</b>
Income tax (expense) profit							(177.1)	(145.4)
<b>Net profit (loss)</b>							<b>409.0</b>	<b>340.9</b>
Net profit (loss) attributable to Technip Energies Group							390.3	294.1
Net profit (loss) attributable to non-controlling interests							18.7	46.8

# Adjusted statements of income – Q4 2024

	Project Delivery		Technology, Products & Services		Corporate/non allocable		Total	
<i>(In € millions)</i>	Q4 24	Q4 23	Q4 24	Q4 23	Q4 24	Q4 23	Q4 24	Q4 23
<b>Adjusted revenue</b>	1,362.0	1,100.4	522.0	506.9	—	—	1,883.9	1,607.3
<b>Adjusted recurring EBIT</b>	97.9	86.4	52.8	48.1	(11.6)	(8.1)	139.1	126.5
Non-recurring items (transaction & one-off costs)	(3.4)	0.1	(7.5)	(1.1)	(2.6)	(2.0)	(13.5)	(3.0)
<b>EBIT</b>	94.5	86.5	45.3	47.0	(14.2)	(10.1)	125.6	123.5
Financial income							41.7	37.5
Financial expense							(10.4)	(11.5)
<b>Profit (loss) before income tax</b>							156.9	149.5
Income tax (expense) profit							(47.2)	(44.2)
<b>Net profit (loss)</b>							109.7	105.3
Net profit (loss) attributable to Technip Energies Group							110.4	86.7
Net profit (loss) attributable to non-controlling interests							(0.7)	18.6

# Adjusted statements of income

## Reconciliation between IFRS and Adjusted – FY 2024

<i>(In € millions)</i>	FY 24 IFRS	Adjustments	FY 24 Adjusted
<b>Revenue</b>	<b>6,718.9</b>	<b>135.9</b>	<b>6,854.8</b>
<b>Costs and expenses</b>			
Cost of sales	(5,800.8)	(118.2)	(5,919.0)
Selling, general and administrative expense	(392.0)	(2.3)	(394.3)
Research and development expense	(72.9)	—	(72.9)
Impairment, restructuring and other expense	(30.0)	—	(30.0)
Other operating income (expense), net	26.4	(0.4)	26.0
<b>Operating profit (loss)</b>	<b>449.6</b>	<b>15.0</b>	<b>464.6</b>
Share of profit (loss) of equity-accounted investees	18.6	(17.3)	1.3
<b>Profit (loss) before financial income (expense), net and income tax</b>	<b>468.1</b>	<b>(2.2)</b>	<b>465.9</b>
Financial income	149.2	6.6	155.8
Financial expense	(35.6)	0.1	(35.5)
<b>Profit (loss) before income tax</b>	<b>581.8</b>	<b>4.3</b>	<b>586.1</b>
Income tax (expense) profit	(172.3)	(4.8)	(177.1)
<b>Net profit (loss)</b>	<b>409.4</b>	<b>(0.4)</b>	<b>409.0</b>
Net profit (loss) attributable to Technip Energies Group	390.7	(0.4)	390.3
Net profit (loss) attributable to non-controlling interests	18.7	—	18.7

# Adjusted statements of income

## Reconciliation between IFRS and Adjusted – FY 2023

<i>(In € millions)</i>	<b>FY 23 IFRS</b>	<b>Adjustments</b>	<b>FY 23 Adjusted</b>
<b>Revenue</b>	<b>6,003.6</b>	<b>11.1</b>	<b>6,014.7</b>
<b>Costs and expenses</b>			
Cost of sales	(5,080.4)	(34.6)	(5,115.0)
Selling, general and administrative expense	(379.5)	(0.1)	(379.6)
Research and development expense	(62.2)	—	(62.2)
Impairment, restructuring and other expense	(45.0)	—	(45.0)
Other operating income (expense), net	15.6	(1.0)	14.6
<b>Operating profit (loss)</b>	<b>452.1</b>	<b>(24.6)</b>	<b>427.5</b>
Share of profit (loss) of equity-accounted investees	(27.9)	0.5	(27.4)
<b>Profit (loss) before financial income (expense), net and income tax</b>	<b>424.2</b>	<b>(24.1)</b>	<b>400.1</b>
Financial income	118.8	9.3	128.1
Financial expense	(53.9)	12.0	(41.9)
<b>Profit (loss) before income tax</b>	<b>489.1</b>	<b>(2.8)</b>	<b>486.3</b>
Income tax (expense) profit	(145.5)	0.1	(145.4)
<b>Net profit (loss)</b>	<b>343.6</b>	<b>(2.7)</b>	<b>340.9</b>
Net profit (loss) attributable to Technip Energies Group	296.8	(2.7)	294.1
Net profit (loss) attributable to non-controlling interests	46.8	—	46.8

# Adjusted statements of income

## Reconciliation between IFRS and Adjusted – Q4 2024

<i>(In € millions)</i>	Q4 24 IFRS	Adjustments	Q4 24 Adjusted
<b>Revenue</b>	<b>1,940.4</b>	<b>(56.5)</b>	<b>1,883.9</b>
<b>Costs and expenses</b>			
Cost of sales	(1,697.0)	59.2	(1,637.8)
Selling, general and administrative expense	(100.3)	—	(100.3)
Research and development expense	(22.8)	0.6	(22.2)
Impairment, restructuring and other expense	(13.5)	—	(13.5)
Other operating income (expense), net	20.3	(1.7)	18.6
<b>Operating profit (loss)</b>	<b>127.1</b>	<b>1.7</b>	<b>128.8</b>
Share of profit (loss) of equity-accounted investees	0.5	(3.7)	(3.2)
<b>Profit (loss) before financial income (expense), net and income tax</b>	<b>127.6</b>	<b>(2.0)</b>	<b>125.6</b>
Financial income	40.5	1.2	41.7
Financial expense	(10.4)	—	(10.4)
<b>Profit (loss) before income tax</b>	<b>157.7</b>	<b>(0.8)</b>	<b>156.9</b>
Income tax (expense) profit	(44.1)	(3.1)	(47.2)
<b>Net profit (loss)</b>	<b>113.5</b>	<b>(3.8)</b>	<b>109.7</b>
Net profit (loss) attributable to Technip Energies Group	114.2	(3.8)	110.4
Net profit (loss) attributable to non-controlling interests	(0.7)	—	(0.7)

# Adjusted statements of income

## Reconciliation between IFRS and Adjusted – Q4 2023

<i>(In € millions)</i>	<b>Q4 23 IFRS</b>	<b>Adjustments</b>	<b>Q4 23 Adjusted</b>
<b>Revenue</b>	<b>1,636.2</b>	<b>(28.9)</b>	<b>1,607.3</b>
<b>Costs and expenses</b>			
Cost of sales	(1,335.3)	(10.6)	(1,345.9)
Selling, general and administrative expense	(99.4)	(0.1)	(99.5)
Research and development expense	(22.3)	—	(22.3)
Impairment, restructuring and other expense	(3.0)	—	(3.0)
Other operating income (expense), net	15.8	(1.0)	14.8
<b>Operating profit (loss)</b>	<b>192.0</b>	<b>(40.6)</b>	<b>151.4</b>
Share of profit (loss) of equity-accounted investees	(66.0)	38.1	(27.9)
<b>Profit (loss) before financial income (expense), net and income tax</b>	<b>126.0</b>	<b>(2.5)</b>	<b>123.5</b>
Financial income	35.2	2.3	37.5
Financial expense	(13.3)	1.8	(11.5)
<b>Profit (loss) before income tax</b>	<b>147.9</b>	<b>1.6</b>	<b>149.5</b>
Income tax (expense) profit	(43.0)	(1.2)	(44.2)
<b>Net profit (loss)</b>	<b>104.9</b>	<b>0.4</b>	<b>105.3</b>
Net profit (loss) attributable to Technip Energies Group	86.3	0.4	86.7
Net profit (loss) attributable to non-controlling interests	18.6	—	18.6

# Adjusted statements of financial position

<i>(In € millions)</i>	<b>FY 24</b>	<b>FY 23</b>
Goodwill	2,118.0	2,093.3
Intangible assets	145.3	120.5
Property, plant and equipment	167.4	116.7
Right-of-use assets	201.8	200.8
Equity accounted investees	20.1	24.8
Other non-current assets	331.1	305.7
<b>Total non-current assets</b>	<b>2,983.7</b>	<b>2,861.8</b>
Trade receivables	1,078.7	1,189.6
Contract assets	485.9	399.8
Other current assets	785.8	781.8
Cash and cash equivalents	4,058.0	3,569.3
<b>Total current assets</b>	<b>6,408.4</b>	<b>5,940.5</b>
<b>Total assets</b>	<b>9,392.0</b>	<b>8,802.3</b>
<b>Total equity</b>	<b>2,114.8</b>	<b>1,956.3</b>
Long-term debt, less current portion	642.4	637.3
Lease liabilities	192.4	160.4
Accrued pension and other post-retirement benefits, less current portion	126.0	115.8
Other non-current liabilities	169.7	157.9
<b>Total non-current liabilities</b>	<b>1,130.5</b>	<b>1,071.4</b>
Short-term debt	93.8	123.9
Lease liabilities	57.4	71.9
Accounts payable, trade	1,642.6	1,572.8
Contract liabilities	3,466.3	3,156.7
Other current liabilities	886.6	849.3
<b>Total current liabilities</b>	<b>6,146.7</b>	<b>5,774.6</b>
<b>Total liabilities</b>	<b>7,277.2</b>	<b>6,846.0</b>
<b>Total equity and liabilities</b>	<b>9,392.0</b>	<b>8,802.3</b>

# Adjusted statements of cashflows

<i>(In € millions)</i>	<b>FY 24</b>	<b>FY 23</b>
Net profit (loss)	409.0	340.9
Change in working capital and provisions	229.8	(330.5)
Non-cash items and other	195.1	250.6
<b>Cash provided (required) by operating activities</b>	<b>833.9</b>	<b>261.0</b>
Acquisition of property, plant, equipment and intangible assets	(85.6)	(48.5)
Acquisition of financial assets	(6.7)	(14.8)
Acquisition of subsidiary, net of cash acquired	0.1	(18.7)
Proceeds from disposals of subsidiaries, net of cash disposed	(1.3)	(111.3)
Other	—	0.6
<b>Cash provided (required) by investing activities</b>	<b>(93.5)</b>	<b>(192.7)</b>
Proceeds from issues of shares	—	29.8
Net increase (repayment) in long-term, short-term debt and commercial paper	(35.1)	(2.6)
Payments for acquisition of treasury shares	(100.0)	—
Share issue and buy-back transaction costs	(0.7)	—
Dividends paid to Shareholders	(101.5)	(91.2)
Payments for the principal portion of lease liabilities	(71.6)	(77.1)
Other (of which dividends paid to non-controlling interests)	(40.0)	(85.8)
<b>Cash provided (required) by financing activities</b>	<b>(349.0)</b>	<b>(226.9)</b>
Effect of changes in foreign exchange rates on cash and cash equivalents	97.3	(63.3)
<b>(Decrease) Increase in cash and cash equivalents</b>	<b>488.7</b>	<b>(221.9)</b>
Cash and cash equivalents, beginning of period	3,569.3	3,791.2
<b>Cash and cash equivalents, end of period</b>	<b>4,058.0</b>	<b>3,569.3</b>

# Differentiated capital structure

Net liquidity, December 31, 2024 (€m)



Robust liquidity position comprised of ~€4.1 billion of gross cash plus €670 million of available capacity under the RCF (€750 million, net of €80 million outstanding commercial paper).

Gross cash / debt, December 31, 2024 (€m)



- Strong gross cash position of €4.1 billion.
- Short-term debt accounts for 13% of total debt.

# Stock information and ADR

## Stock

-  Listed on Euronext Paris / SBF 120 index
-  Ticker code: TE / ISIN code: NL0014559478
-  Free float: 130.1 million / Outstanding shares: 178.4 million
-  Market Cap on Dec 31, 2024: €4.6 billion



## ADR Program

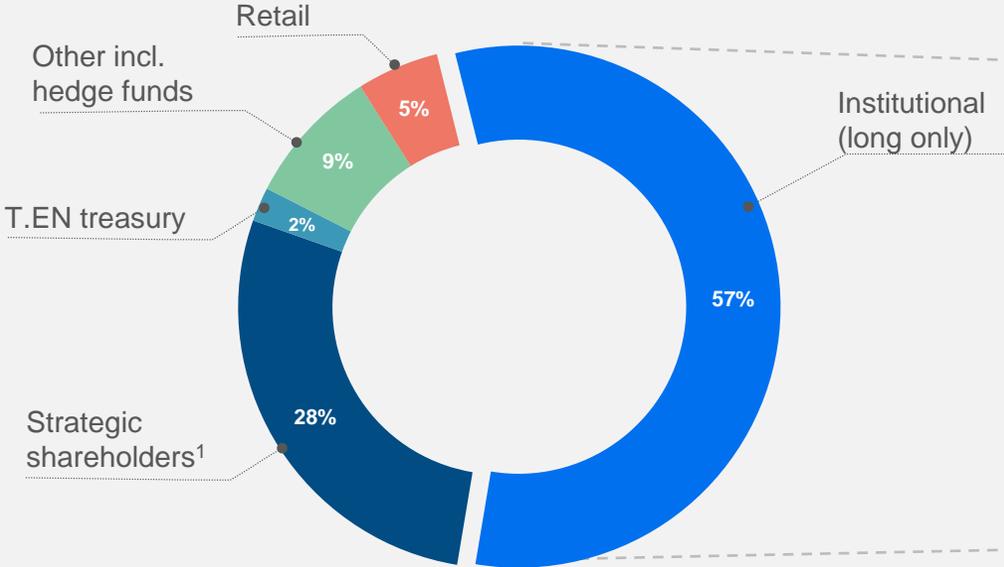
-  Exchange: Over-the-Counter
-  Ratio: 1 ADR : 1 ORD

- **DR ISIN:** US87854Y1091
- **Symbol:** THNPY
- **CUSIP number:** 87854Y109
- **American Depositary Receipt (ADR) Program:**  
Sponsored Level I
- **Sponsor of ADR program:**  
J.P. Morgan Chase Bank, N.A.
- **For further information:**  
<https://www.adr.com/drprofile/87854Y109>

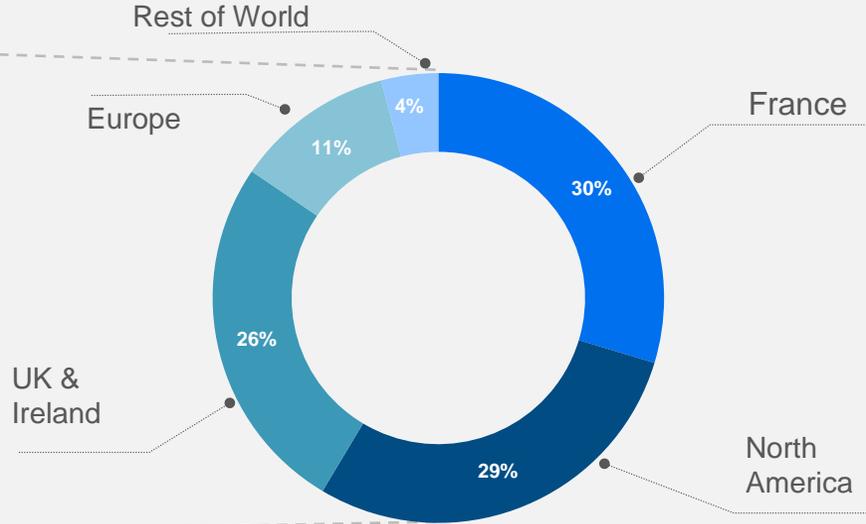
# A balanced shareholder structure

## Full year review

**Equity Split**  
As a % of Shares Outstanding



**Institutional Investors**  
Regional split



# Technip Energies upcoming investor events

Engaging top shareholders and potential investors with an extensive schedule

**T.EN  
events**

**FY Results - Feb 27, 2025**

**Investor  
conferences**

**Mar 18, 2025**

BNP PARIBAS EXANE  
Transforming Industrials,  
Materials & Energy Conference

**Mar 25, 2025**

JEFFERIES  
Pan-European Mid-Cap  
Conference

**May 21, 2025**

BERNSTEIN  
The Nice Conference

**Investor  
roadshows**

**Mar 3, 2025**

Paris dual track roadshow  
Track 1 – CEO  
Track 2 – CFO + COO

**Mar 5, 2025**

London dual track roadshow  
Track 1 – CEO  
Track 2 – CFO

**Mar 12, 2025**

Edinburgh roadshow  
- CFO

**Apr 2025**

US virtual calls – CFO

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